

**STRATHMORE RIVERSIDE VILLAS ASSOCIATION, INC.  
A RESIDENTIAL COMMUNITY FOR PERSONS 55 YEARS OF AGE OR OLDER**

C/O RealManage of Sarasota, Inc.  
2700 Riverbluff Parkway Sarasota, FL 34231  
Phone: (941) 922-8188 Fax: (941) 927-9849

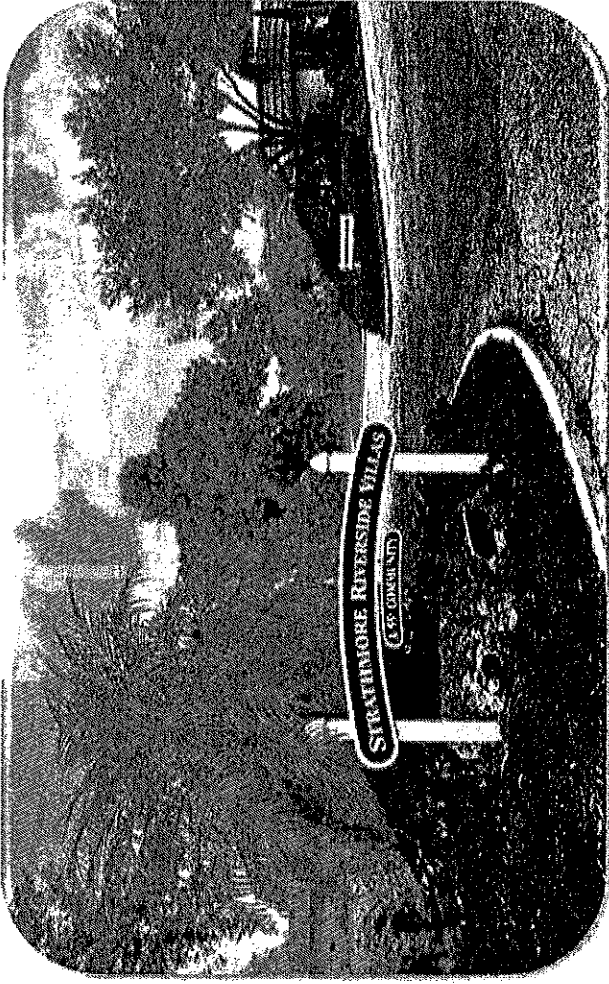
**AGENDA**

**April 2, 2026 – 11:00 A.M. - SRV CLUBHOUSE**

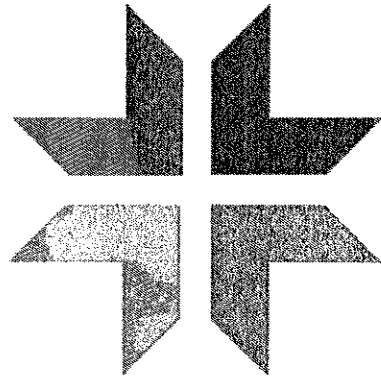
**AGENDA**

1. Call to Order
2. Pledge of Allegiance
3. Roll Call
4. Determination of Quorum
  
5. Unfinished Business
  - A. Patrick Ryan – Converged Services  
Discussion and Options for Internet and Cable
6. Owner Comments
7. Adjournment

Please note: Zoom will not be set up for this meeting. To stay in accordance with Florida Statue 718, all meetings conducted by video conferencing must be recorded and maintained. The recording of this meeting may not consistently produce audio that can be heard throughout the recording.



Prepared Exclusively For:  
**Strathmore Riverside**



**CONVERGED  
SERVICES**

# Penetration Report



Comcast	Product Penetration
TV / Video	100%
Internet	80%
Frontier Internet	4%

## Non-Exclusive Marketing Agreement

<b>Strathmore Riverside</b> 336 Units	<b>Frontier NEMA</b>
<b>Internet Revenue Share %</b>	6%
<b>Term of Agreement</b>	10 Years
<b>Common Area Courtesy Accounts</b>	4 Internet Accounts
<b>Additional Considerations</b>	Dedicated Account Team, Customized Marketing Plan, On-Site Consultant to Create Awareness and Sales, Promotional Activities for Residents, Ambassador Rewards Program
<b>Infrastructure Type</b>	FTTU
<b>Provider Incentive</b>	\$132 / Unit = \$44,352