



Quote #: Q-16237-1
 Date: 3/25/2025
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Envera Systems

Next Generation Security
 1659 Achieva Way
 Dunedin, FL 33648
 Phone: (855) 936-8372 | Email: info@enverasystems.com

Prepared for

Starthmore Riverside Villas
 2700 Riverbluff Circle
 Sarasota, Florida 34231

SECURITY CONSULTANT	PHONE	EMAIL
Jeff Hiatt	(941) 232-6624	jhiatt@enverasystems.com

ONE-TIME INVESTMENT

Clubhouse Access Control

QTY	PRODUCT	INSTALL INVESTMENT
1	Sicunet Access Control Panel - 2 Door with Lock Power	
1	Sicunet Access Control Panel - 4 Door with Lock Power	
1	Sicunet - Restful API	
5	Mullion Bluetooth Enabled Proximity Reader	
3	Electronic Lock Kit for Pool Pedestrian Gate	
3	8' Post	
1	Electronic Lock Kit for Single Door	
1	Electronic Lock Kit for Double Door	
1	Battery Backup 7 Outlet 600VA	
1	iBoot Bar	
1	Fortigate Router (40F)	
1	Bore Setup	
100	Bore	
150	Trenching & Backfilling	
150	Conduit	
750	Wire	
1	Sicunet Access Control Virtual License - 36 Door	
1	Equipment Rack - (Floor)	
Clubhouse Access Control TOTAL:		\$23,432.73

Credentials

QTY	PRODUCT	INSTALL INVESTMENT
4	Mifare Fob (Box of 100)	
1	Mifare (Sicunet) Prox Card (Box of 100)	
Credentials TOTAL:		\$2,700.00

Installation Discount

QTY	PRODUCT	INSTALL INVESTMENT
1	Installation Discount	
Installation Discount TOTAL:		\$-2,613.27

Installation Investment Total: \$23,519.46

THIRD PARTY FINANCING OPTIONS

36 Months Financing at 3.99%

Monthly Payment: \$694.29

- Finance Options Based on Credit Approval
- \$85 Documentation Fee & First Month Required at Signing
- Eligibility subject to credit approval upon receipt of credit application to Canon Financial Services, Inc.
- Finance Application can be found at enverasystems.com/financing

MONTHLY INVESTMENT

Clubhouse Access Control

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Database Management	\$200.00	\$200.00
1	Service & Maintenance Plan	\$143.00	\$143.00
Clubhouse Access Control TOTAL:			\$343.00

Monthly Investment Total: \$343.00

Local sales tax will be added to Monthly Investment.

SERVICE & MAINTENANCE PLAN

- During Primary Period, should any equipment need to be serviced or replaced, Envera will not charge for labor or system parts and materials.
- During Renewal Periods, should any equipment need to be serviced or replaced, Envera will not charge for labor and will only charge cost for system parts and materials.
- Ground loops are warrantied for a period of 90 days and are not included in the Service & Maintenance Plan
- Service Level Commitment

- Envera will perform system checks of all cameras on a daily basis.
- Envera will proactively troubleshoot any discovered issues, which may include sending a technician onsite.
- Since most issues can be resolved remotely, emergency service requests will be responded to within 24 hours.
- Service and Maintenance Plan excludes accident, vandalism, flood, water, lightning, fire, intrusion, abuse, misuse, an act of God, any casualty, including electricity, unauthorized repair service, modification or improper installation or any other cause beyond the control of Envera, including interruption of electrical power or internet service.

TERMS & CONDITIONS

- Monthly pricing is based on 366 current homes, with a maximum of 366 homes at full build out.
- Package pricing is applied to installation and monthly pricing. Pricing presented in this Quote is based on the purchase of all items as presented.
- Minimum 36-month agreement is required for monthly services (sales tax will be added to all monthly charges).
- Community will be responsible for all costs related to permits, bonds, surveys, drawings or site plan modifications.
- Community will be responsible for all required internet lines with minimum of 5Mbps upload and download speeds for most systems to operate. This may require multiple primary and backup lines throughout the community. Envera's team will work with internet providers to assist Client as necessary.
- Community will be responsible for providing adequate power at all head-end locations.
- Deposit due at signing equal to 50% of installation costs and two (2) months of the monthly services costs prior to Envera scheduling work. 40% of installation will be due within 5 days of Envera beginning installation. Final 10% of installation is due within 5 days of Envera completing installation.
- If purchasing a Virtual Gate Guard or Access Control System, Community will be responsible for providing a list of all residents with addresses, phone numbers, and email addresses in an Excel or CSV format.
- If purchasing a Virtual Gate Guard System:
 - *Virtual Gate Guard Monitoring is a per home charge and any additional homes added above those reported in the Qty field above (or at signing) will be charged to the Community at the per home price per month.
 - Installation of the equipment will take approximately six weeks to complete and fully test
 - Envera's Implementation Team will provide a resident orientation session
 - Once the system is activated and on-line, Envera will conduct a "soft opening" giving residents 21 days to get acclimated (Guests will be asked where they are going but no guest will be denied entry)
 - After the soft opening period expires, all guests will be verified before being granted entry into the community
 - Recurring monthly pricing is based on all resident and renters having Envera programmed credentials on their vehicles and unencumbered access to use MyEnvera.com or the MyEnvera App for guest management